

A photograph of a construction site featuring several large tower cranes. One crane in the center is blue and white, with 'HTC' and 'VINCI' visible on its structure. To its left and right are red cranes. In the background, a concrete building is under construction, with rebar protruding from its top. The sky is blue with some clouds. A dark blue horizontal band is overlaid across the middle of the image, containing the title text.

Bid / Tender Support

There are a number of compelling reasons why managing H&S is good business for any company – irrespective of size. From a legal perspective failure to manage H&S could lead to regulatory action, up to and including potential prosecution.

Strong H&S management usually has a positive impact on costs, minimising time off, property or product damage and reducing unwelcome insurance claims. A positive reputation and customer's perception of that position is a strong commercial asset and poor H&S performance can damage that operating advantage.

Organisations will often be asked to demonstrate their commitment to Health and Safety during a bid / tender process and companies may choose not to select or no longer do business with organisations who display a poor H&S record or an apparent lack of interest in managing H&S properly.

AJB42 Consulting Ltd can help you prepare robust bid / tender documents and has extensive experience guiding organisations through important H&S accreditations such as CHAS / Safe Contractor.